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William F. Caton, Secretary Federal Communications Commission 1919 M Street, N.W. Room 222 Washington, DC 20554

FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

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Re: Ex Parte Meeting CC Docket No. 96-254

Dear Mr. Caton:

This is to advise you that earlier today, representatives of the Telecommunications Industry Association (TIA) met with the staff of the Common Carrier Bureau's Network Services Division to discuss TIA's position with respect to various issues addressed in its prior submissions in the above-captioned proceeding. FCC staff members participating in the meeting included Anna Gomez, Leslie Selzer, Matthew Nagler, William Howden, Gregory Cooke, and Jonathan Gelchinsky. Representing TIA at the meeting were TIA's Director of Government Relations, Grant Seiffert, TIA's Vice-President of Standards and Technology, Dan Bart, Maryanne McCormick of Corning, Inc., Tom Cohen of Davison Cohen & Company, Brett Wilson of Rockwell International Corporation, and the undersigned. The attached documents describe the substance of TIA's presentation.

Respectfully submitted,

Anna Gomez cc:

Leslie J. Selzer Matthew G. Nagler William E. Howden Gregory M. Cooke Jonathan Gelchinsky Secretary (two copies)

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SUMMARY OF TIA POSITION RE/ADEQUACY OF CURRENT FCC PART 51 RULES TO ADDRESS SECTION 273 INFORMATION DISCLOSURE REQUIREMENTS

- General: Section 273(c) imposes information disclosure obligations on the BOCs that are separate and in a number of respects distinguishable from the disclosure obligations imposed on all ILECs under Section 251(c)(5). TIA supports harmonization of the Rules to be established in this proceeding with those already adopted in Part 51 of the Commission's rules, to the extent that this objective can be achieved in a manner consistent with the language and purposes of Section 273(c). In developing proposed regulations implementing Section 273(c), TIA has adopted language identical to or consistent with the existing Part 51 Rules wherever possible. TIA also would support allowing the BOCs to meet their independent obligations to disclose information concerning changes to their networks in accordance with the provisions of Section 273(c) and 251(c)(5) on a consolidated basis, i.e., through a single filing with the Commission which contains all of the information needed to satisfy the requirements of both sections of the statute.
- Nature/Scope of Disclosure Requirement [47 C.F.R. § 51.325(a)-(b)]: Part 51 language is inadequate; the FCC needs to craft a rule that reflects differences between Section 251 and Section 273 with respect to subject entities (i.e., BOCs, not ILECs), purpose, intended beneficiaries, and the nature and scope of information required to be disclosed. See TIA Proposed Rule § 53.303(a). Pursuant to Section 273(c)(1), BOCs must "maintain and file" required information with the FCC, in contrast to Section 251(c)(5), which merely requires ILECs to provide "public notice." Part 51 rules also are limited to disclosure of network changes, and therefore are inadequate to satisfy the "baseline" information disclosure requirements of Section 273(c).

[Note: With respect to "baseline" information, in order to minimize the burden imposed on the BOCs and the Commission, TIA is willing to support an approach which allows this obligation to be satisfied through a filing with the Commission which identifies all relevant documents with specificity (including, where applicable, the title, author/publisher, and version number/issue date of the document, together with a brief summary of its contents) and provides the name/address of a contact person that will make the documents themselves available upon request, in an appropriate format and in a timely manner.]

• Non-discrimination Requirements [47 C.F.R. § 51.325(c)]: At a minimum, language used in Part 51 would need to be revised and supplemented to reflect Section 273(c) requirements. TIA's Proposed Rule § 53.303(b)(1) is designed to implement Section 273(c)(2), barring advance disclosure of information that must be filed with the FCC pursuant to Section 272(c)(1). Language of § 51.325(c), with certain revisions, could be useful for this purpose as well. TIA's Proposed Rule § 53.303(b)(2) establishes an additional requirement, implementing Section 273(c) and related provisions, which

directs BOCs to make information relating to their network protocols and technical requirements (and "possible changes thereto") which has not already been publicly disclosed available to all manufacturers on a non-discriminatory basis, <u>i.e.</u>, on equal terms and conditions.

Timing of Disclosure [47 C.F.R. § 51.331]: TIA's Proposed Rule § 53.303(c)(1)-(2) adopts language with respect to the timing of BOC disclosure of planned network changes which tracks that adopted in § 51.331(a), with the exception of the "short-term" (i.e., less than 6 months) notice option described in subsection (a)(2) and in § 51.333. Given the lead time typically associated with the design (or redesign) of telecom equipment and CPE, TIA believes that at least 6 months advance notice should be required for changes affecting the design, interconnection, and/or interoperation of equipment used in or connected to BOC networks, in order to prevent (or at least minimize) harm to competition and consumers of products affected by a particular network change.

TIA's Proposed Rule § 53.303(c)(3) incorporates definitions of "make/buy point," "product," and "definite decision" similar to those incorporated in § 51.303(b), with certain revisions designed to reflect differences in the nature and purposes of the Section 251 and 273 disclosure requirements. TIA's Proposed Rule § 53.303(c)(4) includes additional language clarifying that the above-described timing rules do not apply to disclosures required under the non-discrimination requirements established pursuant to Section 273(c) and other relevant provisions, e.g., Section 272(c)(1). See TIA Proposed Rule § 53.303(b)(2) and (c)(4).

Method of Disclosure [47 C.F.R. § 51.329]: Part 51 rules are appropriate, with certain adjustments. Consistent with the requirements of Section 273(c)(1), TIA's proposed rules would direct BOCs in all cases to file the requisite information with the FCC. TIA would allow disclosures through industry fora and publications or the BOC's Internet site, as described in § 51.329(a)(2), but only as an additional (rather than alternative) method of disclosure. The filing requirements described in § 53.303(e) of TIA's Proposed Rules are virtually identical to those established in Section 51.329(c), and require submission of paper copies, as well as a diskette copy, to the FCC. While not specifically addressed in TIA's proposed rules, the "updating" requirement included in Section 51.329(b) also can and should be incorporated in the rules implementing the Section 273(c) disclosure requirements.

[Note: The paper/diskette copies filed with the Commission should include, at a minimum, the information concerning planned BOC network changes described below. In order to reduce the administrative burden in a manner consistent with the filing requirements of Section 273(c), TIC proposes that in lieu of paper/diskette filings, the Commission could allow more detailed information concerning changes (e.g., the text of any relevant technical standards) be filed, maintained, and accessed electronically, at a central site controlled by the FCC or some other neutral party designated by the Commission. If this approach is adopted, the Commission should undertake to review its effectiveness at the end of an initial period (e.g., 1-2 years) and make whatever

adjustments may be required to ensure that manufacturers have appropriate, timely access to all relevant information concerning BOC network changes.]

Content of Disclosure [47 C.F.R. § 51.327]: TIA's Proposed Rule § 53.303(d) establishes format/content requirements for BOC reports of planned network changes that closely track those established in § 51.327, which provides that disclosures must, at a minimum, include: 1) carrier's name/address; 2) name/telephone number of contact person that can provide additional information concerning planned changes; 3) implementation date; 4) location(s) at which changes will occur; 5) description of type of changes planned; and 6) a description of the "reasonably foreseeable impact" of the planned changes. Descriptions of planned changes must include, but are not limited to, references to technical specifications, protocols, and standards regarding transmission, signalling, routing and facility assignment, as well as "references to technical standards that would be applicable to any technologies or equipment." TIA believes that it is particularly important that the BOC be required, in describing their network protocols and technical requirements (and changes thereto), to specifically note any deviations from previously-published standards or generic requirements developed by accredited and/or non-accredited standards development organizations.

[Note: As the attached comparison indicates, the nature/scope of BOC network-related information required under Section 273 may differ from that which ILECs are required to disclose pursuant to Section 251(c)(5). In addition, certain of the information required under the Part 51 rules (e.g., location of changes) may be less relevant from a manufacturer's perspective.]

• <u>Treatment of Confidential/Proprietary Information</u> [47 C.F.R. § 51.335]: TIA's Proposed Rule § 53.303(f) includes provisions with respect to the treatment of confidential/proprietary information that are virtually identical to those contained in the Part 51 rules.

Comparison of TIA and Bellcore Positions Re/Key Section 273(d) Issues

Relicore	TIA
belicore on of proposed sale to SAIC, Belicore will no longer be affiliated and will therefore be free to manufacture, subject to the safeguards Section 273(d)(2)-(3). If more of the BOCs continues to exercise "control" over Belicore is the issue of Belicore's ability to manufacture post-sale. The affiliate adopted in Section 273(d)(8)(A) addresses only voting arguendo that this issue BOCs will not have control over Belicore's activities. Accordingly, ason to engage in protracted inquiry on the Belicore sale."	 TIA believes that it is at best premature to conclude on the basis of the current record that the proposed sale to SAIC will operate to free Bellcore from the manufacturing restriction imposed under Section 273(d)(1). The Commission should defer making a determination on this issue until full and complete information, w/r/t the terms and conditions of the proposed sale and the future relationships between and among the BOCs, Bellcore, SAIC, and the new National Telecommunications Alliance, is made available for review and public comment, While Section 273(d)(8)(A) imposes a lower ownership threshold for purposes of the Section 273(d)(1) manufacturing prohibition, it does not alter the "control" element of the definition of "affiliate" adopted in Section 3 of the Act. Accordingly, it is not sufficient to look only at whether the BOCs retain ownership interests in Bellcore. Factors relevant to a determination as to whether de jure or de facto control exists include the specific terms of the SAIC sale and related agreements, the volume and percentage of Bellcore's revenues attributable to its dealings with the BOCs, the nature/scope of any long-term contracts between the BOCs and Bellcore, and any rights retained by the BOCs with respect to Bellcore's activities or assets, e.g., intellectual property created in the course of its RBOC-funded research activities.
des that the separate affiliate requirements and other safeguards Section 273(d)(3) will apply to its manufacturing activities, once it is ngage in such activities. However, Bellcore asserts that this section are either "certification" or "manufacturing" activities in a separate	• TIA disagrees with Bellcore's assertion that Section 273(d)(3) allows it to choose whether to place manufacturing or certification activities in a separate affiliate. The language adopted in Section 273(d)(3)(A)-(C) clearly contemplates that it is the certifying entity's manufacturing activities that must be conducted through a separate affiliate.
s that there should be no limitation on the ability of an "expert" consulting, generic requirements, and/or certification operations, areas involving "cutting-edge technologies," to make his/her able to Bellcore manufacturing operations as well.	• TIA also opposes Bellcore's suggestion that it should be allowed to utilize "experts" employed in its standards/certification activities in connection with its manufacturing activities as well. Such sharing of personnel would be wholly inconsistent with the statutory requirement that the manufacturing affiliate have "segregated facilities and separate employees." Indeed, the potential for abuse and the importance of maintaining strict separation is greatest in areas involving new, "cutting-edge"

technologies.

Bellcore	TIA
ts that it is "inappropriate and inconsistent with the statutory plan to s or pricing of Bellcore's contracts with its customers." However, in oncerns expressed by TIA and other commenters with respect to ading" of GR funding contracts, Bellcore has developed a procedure icipants in large projects (i.e., those where the fee will exceed participate in an initial "try before you buy" phase, involving payment cal charges, before committing to a more costly detailed development lition, to reduce the burden on smaller companies, Bellcore has	• Consistent with the requirements of Section 273(d)(4), the Commission should make it clear that the funding and participation arrangements adopted by Bellcore and other non-accredited standards development organizations must be reasonable, non-discriminatory, and non-exclusionary. In this regard, TIA urges the use of a sliding-scale approach to funding, a "one vote per company" rule, and a requirement that prospective participants be given the opportunity to enter/exit and fund the project at various stages.
eneric Requirements Participation Agreement (GRPA) to give funding gross annual revenues of \$40 million or less a "small business" rts that the adoption of TIA's one participant/one vote proposal, the a "sliding-scale" fee structure, "could lead to participation by large articipants who have no strong interest in the particular generic and thereby slow or disrupt development of the GR. Nonetheless, revised its current GRPA to give each participant paying the specified	• While certain of the changes reflected in Bellcore's revised GRPA (e.g., the "try before you buy" option, small business discount, one vote per funding party rule) provide at least a partial response to concerns raised by TIA and others, additional areas of concern (e.g., proxy voting) remain. TIA urges the Commission to take steps to ensure that the changes made to date, as well as any further improvements in the terms of the GRPA, are not just temporary accommodations designed to assuage concerns w/r/t Bellcore's GR procedures during the pendancy of the Commission's rulemaking, but rather reflect an ongoing, permanent commitment by Bellcore to maintain funding and participation arrangements that are consistent with the provisions and underlying purposes of Section 273(d)(4).
es that the standard for relief from the requirements of Section d (d)(4) is satisfied so long as there is another entity that is "engaged work" and that "has the capability of doing what Bellcore is doing." Doses the imposition of a "burden of production" on an entity that ursuant to Section 237(d)(6), asserting that the information needed to obligation "would be proprietary to others and not available to	• Bellcore's proposed construction of the standard established in Section 273(d)(6) for termination of the requirements of subsections (d)(3) and (d)(4) clearly conflicts with the express requirements of the statute and must be rejected. The fact that another entity has the "capability of doing what Bellcore is doing" plainly is not a sufficient basis for relief under the statute, which specifically requires a showing that there are other entities providing "commercially viable alternatives" which are in fact accepted and used within the industry as an alternative, not a supplement, to the applicant's standards, generic requirements, or certification services.
	• Parties seeking relief under Section 273(d)(6) properly bear the burden of demonstrating that such action is appropriate. Accordingly, they should be required to provide procurement documents or other information demonstrating that "commercially viable alternatives" exist and are in fact providing true alternatives to the applicant's standard, generic requirement, or certification service, i.e., that the alternative is used in lieu of, rather than in addition to, the applicant's.

Comparison of Section 251 and 273 Information Disclosure Requirements

Section 251(c)(5)	Section 273(c)	Comments
umbent local exchange carrier" (ILEC)	"Each Bell Operating Company" (BOC)	• While Section 273(c) applies "on its face" to <u>all BOCs</u> (see NPRM, ¶ 17), SBC argues only BOCs "authorized
[§ 251(c)(5)]	[§ 273(c)(1)]	to manufacture" under Section 273(a) are covered; other RBOCs contend that Section 273(c) requirements apply only to BOCs that are actually engaged in manufacturing.
competition in telecommunications and on services; facilitate interconnection, ability of competing service providers' facilities, with ILEC networks. [See 2nd R&O, CC Docket 96-98, ¶ 171]	Promote competition, "level playing field" in manufacture of telecom equipment and CPE; ensure availability of information essential to the design of equipment for use in or connection to BOC networks on timely, non-discriminatory basis. [§ 273(c)(1)-(3)]	Issues re/nature and scope of disclosure requirements will/should be considered and resolved in light of each provision's intended purpose.
	Ensure that interconnecting local carriers receive timely information on a BOC's planned deployment of telecommunications equipment. [§ 273(c)(4)]	TIA's proposed rules do not address BOC disclosure obligations under Section 273(c)(4).
ng telecom and information service providers. [See 2nd R&O, CC Docket 96-98, ¶ 176]	Manufacturers of telecom equipment/CPE. [273(c)(1)-(3)]	Access to information provided pursuant to Section 251(c)(5) and 273(c)(1)-(3) is not limited to intended beneficiaries.
	Interconnecting carriers providing telephone exchange service.	
	[§ 273(c)(4)]	
ust provide "reasonable public notice" of the described below:	BOC must "maintain and file with the Commission" the following information:	• FCC rules implementing Section 251(c)(5) permit, but do not require that "public notice" be provided through a filing with the Commission.
		[See 47 C.F.R. § 51.329(a)]

Section 251(c)(5)	Section 273(c)	Comments
1 251(c)(5) requires ILEC disclosure of certain	• "full and complete" information w/r/t the protocols	Differences in the language and purposes of Section
k changes (see below), but does not require	and technical requirements for connection with/use	251(c) and 273(c) suggest that the nature and scope of
ure of "baseline" information on ILEC networks.	of BOC telephone exchange service facilities; and	network changes covered by these two provisions may
		differ. While certain network changes affect both
s in information necessary for transmission/routing	any material changes or planned changes to BOC	competing service providers and manufacturers of the
rices using ILEC's facilities/networks; and	network protocols and technical requirements, and	equipment used to provide competing services, there
	the schedule for implementation of such changes.	may be other types of changes in an ILEC's network
er changes that would affect the interoperability of	1	that do not affect the interconnection or interoperability
facilities and networks.	[§ 273(c)(1)]	of competing service providers but that do have an
		impact on the ability of manufacturers to design
C rules clarify that the Section 251(c)(5)	In addition, pursuant to Section 273(c)(4), each BOC	products for use within, or in connection with the
e requirement encompasses any network change	must provide timely information to interconnecting	ILEC's network.
affect 1) a competing service provider's	carriers that provide telephone exchange service	
nce or ability to provide service, or 2) the ILEC's	concerning the BOC's planned deployment of	For example, certain changes to a BOC's network
ability with other service providers.	telecommunications equipment.	protocols/technical requirements may have a significant
•	1	impact on the design of equipment which is or may be
[47 C.F.R. § 51.325(a)]	[§ 273(c)(4)]	connected to the BOC's network for use in its provision
L - 3 (7)		of particular network elements or services, but may not
3 of changes that would trigger public disclosure	į	affect the interconnection/interoperability of other
is under Section 251(c)(5) "include, but are not	1	carriers seeking to utilize the BOC's network element or
, changes that affect: transmission; signaling		service. Disclosure of such changes is required
; call routing; network configuration; logical		pursuant to Section 273(c), irrespective of whether the
electronic interfaces; data elements; and		BOC also is required to provide public notice of the
ons that support ordering, provisioning,		change pursuant to Section 251(c)(5).
nce and billing." (FCC's Order emphasizes that		
t is not exclusive but exemplary ")		[Note: A BOC's failure to make information
• • •		concerning changes to its network available to all
[2nd R&O, CC Docket No. 96-98, ¶ 182]	}	manufacturers at the same time and on equal terms and
· · · ·		conditions would constitute a violation of the BOC's
		general non-discrimination obligation under Section
		272(c)(1), where such information has been disclosed
	·	to the BOC's manufacturing affiliate. Preferential
		disclosures of BOC network change information also
		conflict with Section 273(c)'s non-discrimination
		requirement (see discussion below) as well as the
		procurement provisions of Section 273(e), to the extent
		that such practices limit the ability of other
}		manufacturers to manufacture and market products

affected by such changes to the BOCs.]

Section 251(c)(5)	Section 273(c)	Comments
tion 251(c)(5) does not include an explicit non- ation requirement, FCC rules provide that until tice is given, an ILEC may not disclose to affiliates, separated affiliates, or unaffiliated ncluding actual or potential competing service or competitors) information about planned changes." [47 C.F.R. § 51.325(c)]	 Section 273(c)(2) provides that a BOC "shall not disclose" information required to be filed under Section 273(c)(1) unless it has been filed "promptly" with the FCC. In its NPRM [¶ 26], the FCC interprets this requirement to mean that a BOC may not disclose information that falls within the scope of Section 273(c)(1) until it has been filed with the Commission. Section 273(c)(3) gives the FCC authority to prescribe such additional rules as may be necessary to ensure that all manufacturers have access to information with respect to BOC network protocols and technical requirements that a BOC makes available to "any [BOC] manufacturing affiliate or any unaffiliated manufacturer." The Commission's NPRM (¶ 28) notes that the FCC's existing network disclosure rules "have not, until now, focused specifically on the needs of manufacturers" for information affecting the design of equipment, and invites comment on "whether regulations in addition to those in place or to be adopted pursuant to Section 273(c)(1) are needed to assure that manufacturers have access to the necessary information" 	• TIA's proposed rules would explicitly require a BOC that discloses information relating to protocols/technical requirements for connection with/use of its telephone exchange service facilities, "or possible changes thereto," to any manufacturing affiliate or unaffiliated manufacturer (other than information that has been publicly disclosed) to make such information "immediately available to all manufacturers on a non-discriminatory basis, i.e., on equal terms and conditions." [Emphasis added] [Note: The non-discrimination requirements of sections 272(c)(1) and 273(e), together with the supplemental authority granted under Section 273(g), provide additional support for TIA's proposed rule.]
t 51 rules require ILEC to provide public notice led changes at the "make/buy" point, but at 12 before implementation except: there planned changes can be implemented within 2 months of make/buy point, public notice must be given at make/buy point, but at least 6 months effore implementation.	FCC has not yet adopted rules implementing Section 273(c) requirement that BOCs report planned network changes "promptly" to the Commission.	• TIA's proposed rules would parallel FCC Computer III timing rules, i.e., notification at "make/buy" point, but at least 12 months before implementation, unless changes can be made within 12 months, in which case public notice must be given at make/buy, but at least 6 months before implementation. Use of "short notice" procedure (i.e., less than 6 months notice) would not be permitted.
mere planned changes can be implemented within months of make/buy point, notice can be ovided pursuant to special "short-term" notice occedures.		

Section 251(c)(5)	Section 273(c)	Comments
[47 C.F.R. § 51.332(a)]		
allow ILECs to use one of the following two	• FCC has yet to adopt rules with respect to the	TIA's proposed rules would require BOCs to file
provide "public notice" of network changes:	form/method of BOC disclosures under Section 273(c)(1), which by statute must be filed with the	disclosures pursuant to Section 273(c)(1) with the FCC while allowing electronic notification of network
public notice with the FCC	Commission.	changes (e.g., through Web sites) as an <u>additional</u> (rather than alternative) means of disclosure.
notice through industry fora, industry		
tions, or the carrier's publicly-accessible		
t site.		
he ILEC uses a method other than filing a		
ce with the FCC, it must file a certification		}
ommission that identifies proposed changes,		}
hat public notice has been given, and identifies		
n of the changed information and how it can be		
[47 C.F.R. § 51.329(a)]		
st keep notices available for public inspection		
anned change is implemented, and if necessary,		
ce to keep information complete, accurate, and		
[47 C.F.R. § 51.329(b)]		
ic notices and certifications must be labeled as		• TLA's proposed filing requirements are similar to Part 51
paper copies must be filed with the FCC		rules for FCC filings, i.e., two paper copies to
office, with one paper and one diskette copy		Secretary's Office; one paper and one diskette copy to
Chief, Network Services Division.		Network Services Division.
[47 C.F.R. § 51.329(c)]		

Section 251(c)(5)	Section 273(c)	Comments
iblic notice of planned network changes must, at a	• FCC rules re/required content of Section 273(c)	TIA's proposed rules would require the submission of
m, include:	disclosures still to be determined.	information (<u>i.e.</u> , "baseline" information <u>and</u> planned changes) that includes, at a minimum, full and complete
er's name/address		information concerning BOC network protocols and other technical requirements for connection with and
e/telephone number of contact person that can		use of "any or all points of interconnection within the
ide additional information		BOC's network, as well as any and all BOC network elements, including information relating to 1)
ementation date		connections between BOC network elements, and 2) connections between customer premises equipment and
ion(s) of changes		BOC network elements."
ription of type of changes, including (but not		[Note: Information required by manufacturers would
ted to) "references to technical specifications, ocols, and standards regarding transmission,		appear to extend to information relating to interfaces and other technical requirements for particular
aling, routing, and facility assignment, as well as		hardware/software products which collectively comprise
rences to technical standards that would be		a particular BOC network element. See discussion of
icable to any new technologies or equipment or		"Network Changes" above. The information required to
may otherwise affect interconnection"; and		design products for use in or connection to BOC
indi of the Massacraphic Community in the Community		network elements therefore may encompass information
scription of the "reasonably foreseeable impact" le planned changes		beyond that required by a competing carrier seeking to interconnect and interoperate with a BOC's network, or
paried samiges		some portion thereof.]
[47 C.F.R. § 51.327(a)]		
		TIA's proposed rules also would require planned
		network changes to be disclosed pursuant to format/ content requirements similar to those adopted in the
		Part 51 rules (e.g., carrier name/address,
		name/telephone number of contact person,
		implementation date, location, description of type of
		changes and "reasonably foreseeable impact" of such changes).
		[Note: TIA believes it is particularly important that the
		BOCs be required, in describing their network
		protocols and technical requirements (and changes
		thereto), to specifically note any deviations from
		previously-published standards or generic

Section 251(c)(5)	Section 273(c)	Comments
		requirements developed by accredited and/or non-accredited standards development organizations.]
atute and rules do not address, FCC has indicated rket and technical trials are not subject to te under Section 253(c)(5)." Notice of trials may, as needed, on a private, contractual basis. 2nd R&O, CC Docket No. 96-98, ¶ 260]	Statute does not address FCC's NPRM (¶ 19) invited comment on whether "bona fide equipment trials" should be exempt from Section 273(c)(1) disclosure requirements.	TIA has supported adoption of an exemption which protects manufacturers' proprietary information during the course of market or technical trials on a BOC network. [Note: The proposed exemption should not be allowed to serve as a pretext for preferential BOC disclosures of information that affects the ability of manufacturers to design and sell equipment for use in or connection to the BOC network. Accordingly, TIA urges that BOCs be required to advise the FCC and provide public notice of the commencement of network trials involving BOC "affiliates" or other "related persons."]
ules provide that if information that is otherwise to be disclosed is confidential or proprietary, the notice must include a statement that the ILEC will rther information available to those signing a non- re agreement.	Statute does not address.	TIA's proposed rules include provisions similar to those adopted in Part 51 that provide for the use of appropriate non-disclosure agreements in cases where Section 273(c) requires disclosure of confidential or proprietary information.
[47 C.F.R. § 51.335(a)] n ILEC's receipt of a competing service provider's for disclosure of confidential/proprietary tion, the applicable public notice period will be ntil the parties agree on a non-disclosure ent. In such cases, the ILEC must revise its public state that the notice period is tolled and, once the closure agreement is finalized, specify a new entation date. [47 C.F.R. § 51.335(b)]		[Note: In such instances, TIA has taken the position that any license fees or conditions imposed on access to information disclosed pursuant to Section 273(c) must be reasonable and applied on a non-discriminatory basis. TIA also has asked the FCC to make it clear that the confidential or proprietary status of information otherwise subject to disclosure cannot be used to shield a BOC from compliance with the statute.]

TIA EX PARTE PRESENTATION Summary of Key Section 273(e) Procurement Issues (CC Docket No. 96-254)

- <u>Scope of Application</u> The procurement provisions of Section 273(e) apply to <u>all</u> BOCs, not just those authorized to engage in manufacturing.
 - -- Section 273(e)(1) applies to "a [BOC] or any entity acting on its behalf; bars discrimination in favor of a BOC "affiliate" or "related person."
 - -- Section 273(e)(2) requires "[e]ach [BOC] or any entity acting on its behalf" to make procurement decisions based on an "objective assessment of price, quality, delivery, and other commercial factors."
 - -- Section 273(e)(5) provides that "a [BOC] and any entity it owns or otherwise controls" must protect proprietary information submitted in procurement process from unauthorized release.

Application to all BOCs is consistent with core purpose of Section 273, i.e. preservation of the competitive marketplace for equipment that has emerged under the MFJ. Section 273(e) provisions provide continuity, constrain potential for discrimination in BOC procurement following elimination of MFJ Section II.B. non-discrimination requirements.

- Non-Discrimination Requirements Section 273(e)(1) requires BOCs and entities procuring for them to affirmatively consider products produced or supplied by "unrelated persons," and bars any form of discrimination in favor of a BOC "affiliate" or "related person." Section 273(e)(2) requires BOC purchasing decisions to be made in an unbiased manner, on the basis of an objective assessment of the relative merits of products manufactured by BOC affiliated and unaffiliated suppliers.
 - -- "Affiliate": defined in Section 3 of Communications Act
 - "Related Person": no statutory definition, but clearly encompasses broader class of entities than term "affiliate;" accordingly, TIA's proposed definition would include any BOC "affiliates," as well as any supplier in which a BOC has a "material financial interest" that gives it a direct, continuing share of the supplier's business or revenues.
 - "Equipment," "services," and "software": Consistent with the approach adopted w/r/t the Section 272(c)(1) non-discrimination provisions, the Commission should reject RBOC requests to narrow the scope of terms adopted in Section 273(e)(2), and thereby limit its effectiveness in constraining discriminatory procurement practices.

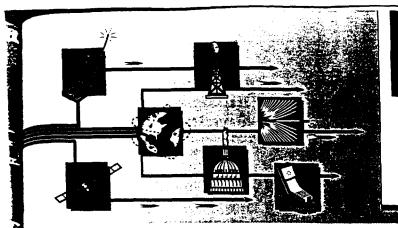
- Enforcement: TIA agrees with the Commission's observation (NPRM, Paragraph 69) concerning the inadequacy of traditional, complaint-based enforcement techniques, and urges the Commission to employ additional mechanisms to ensure compliance with statutory safeguards in procurement and other areas.
 - -- Compliance Plan: BOCs should be required to file and receive approval of plans similar to those required under Section II.C. of the MFJ, describing the standards/procedures which they will employ to meet their non-discrimination obligations under Section 273 and related provisions, e.g., Section 272(c)(1).
 - -- Reporting/Record Retention Requirements: To ensure availability of information needed to effectively monitor/enforce safeguards, BOCs should be required to:
 - 1) prepare/submit annual reports identifying the total value of BOC purchases from "affiliates" and other "related parties," in relation to overall purchases, in appropriately disaggregated product categories, and
 - 2) retain procurement-related documents for at least 2 years after the procurement process and any audit, investigation or other related proceeding has been completed.
 - -- <u>Audit</u>: Biannual audits required under Section 272(d) should include examination of compliance with Section 273 safeguards, as well as related Section 272 provisions, e.g. Section 272(c)(1).

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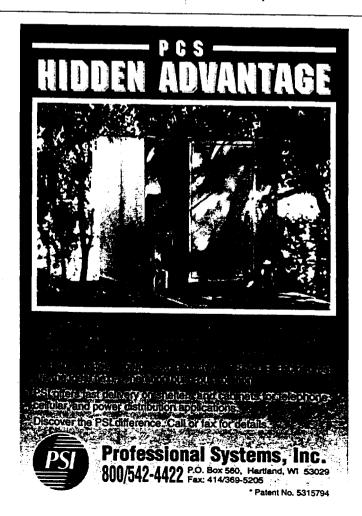
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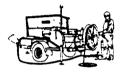
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Clips, Test

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PenCell Plastics PlastiComm Industries Inc.

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3M, Telecom Systems Div

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Uraseal Communications Inc

Warren Electric Telecommunication-Utility Co

Closures, Vault

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RELTEC Corp

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3M, Telecom Systems Div

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Connectors, Drop Wire

Abacon Telecommunications

AMP

Burndy Corp

Gilbert Engineering Co

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